

Category:

Sales

Title:

Account Manager – Mid-Atlantic

The Job:

FOSS NIRSystems, Inc., the world leader in near infrared spectroscopic equipment, has an opportunity for an experienced ACCOUNT MANAGER. Based in the Mid-Atlantic US, you will be responsible for the direct sales of our NIR instruments to pharmaceutical, chemical, and other accounts throughout the Mid-Atlantic US and parts of Eastern Canada.

Qualifications:

Minimum requirements include a bachelor's degree in science or engineering or equivalent experience and 5-years analytical instrument sales experience. This position requires extensive local and occasional overnight travel within the territory.

We offer:

An international and dynamic working environment with good opportunities to develop professionally and personally. At FOSS we value our employees and believe that cooperation based upon confidence, straightforward communication and clear objectives will give job satisfaction and financial rewards.

Application:

If you are qualified and interested in a dynamic work environment where your experience can make an impact, we would like to tell you more about the position and our competitive salaries and comprehensive benefits.

Send your written application (email preferred) to the following address. Reference Account Manager:

Human Resources Manager
FOSS NIRSystems, Inc.
7703 Montpelier Road
Laurel, MD 20723, USA
E-mail: hrdept@foss-nirsystems.com

We are an equal opportunity employer.

Dedicated Analytical Solutions

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