

**Category:**

Sales

**Title:**

Account Manager – West Coast, USA

**The Job:**

FOSS NIRSystems, Inc., the world's leading supplier of near-infrared (NIR) spectroscopic equipment, has an opportunity for an experienced ACCOUNT MANAGER. Based in California, you will be responsible for the direct sales of our NIR instruments to pharmaceutical, chemical, and other industrial, academic and government accounts throughout the Western USA.

**Qualifications:**

Minimum requirements include a bachelor's degree in science or engineering or equivalent experience, and five-years analytical instrument sales experience. This position requires extensive travel within the region. To be a candidate for this position, you have to already be living in California.

**We offer:**

An international and dynamic working environment with excellent opportunities to develop professionally and personally. At FOSS we value our employees and their contribution to our success. We believe that cooperation based upon confidence, straightforward communication, and clear objectives will give job satisfaction and good colleagues, who help each other. We encourage our employees to take responsibility for their work.

**Application:**

If you are qualified professional interested in a career in a dynamic work environment where your experience can make an impact, we would like to tell you more about the position and our competitive salaries and comprehensive benefits. For more information, please visit our web site at:

[www.foss-nirsystems.com](http://www.foss-nirsystems.com)

Email your detailed resume and cover letter to the following address (reference Account Manager West Coast):

hrdept@foss-nirsystems.com

We are an equal opportunity employer.

**Dedicated Analytical Solutions**

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